

Employment Type: Full Time  
Title: **Senior Marketing Representative**  
Location: Calgary, Alberta  
Reports To: Vice President, Marketing  
Start Date: Immediate

Bellatrix Exploration Ltd. is a growth oriented oil and gas company operating in Western Canada's Sedimentary Basin. The Company focuses on providing sustained shareholder growth in value while operating with integrity and conducting operations in a safe and environmentally responsible manner. Bellatrix is publicly listed on the Toronto Stock Exchange and New York Stock Exchange.

The key to the Company's success is our people. Through them we have leadership, dedication, vision and strategy. Bellatrix's **STAR** values of **S**afety, **T**eamwork & Collaboration, **A**ccountability and **R**esults guide us toward our common goal of achieving value through a culture of focused innovation.

Bellatrix offers a comprehensive and competitive total compensation package including base salary, annual cash bonus, long term incentive equity awards, employee share savings plan matching (up to 10% of base salary), health care spending account and other customary benefits.

#### **Senior Marketing Representative:**

Bellatrix Exploration Ltd. is seeking a dynamic and energetic individual to fulfill the responsibilities of **Senior Marketing Representative** in the Marketing & Commercial department.

This position is responsible for negotiating and optimizing natural gas, oil & NGL agreements, managing product logistics, reviewing and analyzing Marketing statements, and preparing monthly sales summaries.

#### **Primary Responsibilities:**

- Negotiating and optimizing annual NGL contracts.
- Responsible for day-to-day management of crude oil marketing function which includes price negotiation and logistics management.
- Monthly balancing of corporate EPSTA trading and balancing.
- Develop and present concepts to improve pricing for all products.
- Co-ordination with Production Engineering and submission of monthly Crude Oil/C2+ Form A/B/C forecasts and Notices of Shipment.
- Perform daily CSO duties and place nominations on the NGTL system to optimize firm pipeline gas transportation while maximizing value to the company.
- Liaise with internal groups to proactively assist in the long-term infrastructure planning to ensure the movement of all products.
- Develop strong relationships, both internally and externally, to ensure the successful execution of BXE's marketing strategy.

- Evaluate on-going price optimization and diversification strategies for the marketing of BXE's production.
- Assist Credit personnel in providing or acquiring financial assurances to manage risk exposures while monitoring approved exposure limits of counterparties.
- Preparation of monthly pricing for accrual purposes and calculation of BXE Monthly Gas Pool Price.
- Review and analyze monthly Marketing statements.
- Maintain filing system for all Marketing agreements.
- Preparation of monthly regulatory filings for natural gas sales.
- Special projects and/or analysis as required.
- Other duties as assigned.

#### **Qualifications:**

- A minimum of ten (10) years of industry experience in oil, gas, and NGL marketing related role.
- Bachelor's Degree in Commerce, Marketing or Engineering.
- Business acumen and proven commercial skills required to recognize business opportunities and how they relate to BXE's financial performance.
- Familiar with the Petrotrans crude oil forecasting program, TransCanada NrG Highway, AER, and Petrinex websites.
- Solid working knowledge of crude oil, natural gas and NGL marketing/logistics.
- Working knowledge of CS Explorer, and Accumap.
- Strong computer skills in Excel, Word, and PowerPoint software.
- Self-starter with the ability to work independently and within a team environment.
- Highly organized with strong attention to detail

#### **To Apply:**

Please send a cover letter and resume to [careers@bxec.com](mailto:careers@bxec.com), subject: **Senior Marketing Representative**. All applications will be treated with the highest level of discretion. Please apply to the position in the manner as described above only.

Office environment, 8:00AM to 4:30PM, Monday to Friday.

Resumes that are faxed or dropped off will not be considered.

Bellatrix Exploration Ltd. thanks all candidates for their interest.  
Only those selected for an interview will be contacted.

**NO PHONE CALLS PLEASE. NO RECRUITMENT FIRMS PLEASE**